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## Capitalizing on Partisan Politics? The Political Economy of Sector-Specific Redistribution in Germany

This paper studies the redistributive effects of government partisanship on economic sectors in a parliamentary democracy. Based on a rational partisan perspective and policy-induced campaign contribution models, we expect that once in office, ideologically different parties deliver favorable policies to different industries in order to enrich their electoral and sector-specific supporters. Using daily stock market data, we empirically evaluate whether and how the mean and the volatility of returns to four important economic sectors covaried with the electoral prospects of a right-/left-leaning coalition in Germany from 1991 to 2005. This sheds light on the magnitude of sector-specific redistribution to be expected from ideologically different governments holding office. The results show that the mean and the volatility of defense and pharmaceutical sector returns increase if a right-leaning government is becoming more likely to win the upcoming election. In contrast, an increase in the probability of a left-leaning government triggers higher returns to the alternative energy sector and increases the volatility of consumer sector returns. Thus, our estimates partly support the idea that parties redistribute across sectors.

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THE IMPACT OF GOVERNMENT PARTISANSHIP on macroeconomic indicators lies at the heart of research in political economy. Scholarship was

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able to demonstrate that government partisanship affects inflation, growth, and unemployment (Hibbs 1977, Alesina, Roubini, and Cohen 1997, Caporale and Grier 2000). We argue that parties can manipulate the economy in a more selective way than suggested by previous studies. Combining a rational partisan model of government (Alesina, Roubini, and Cohen 1997) and policy-induced campaign contribution models (Austen-Smith 1995, Hall and Deardorff 2006), we expect that once in office, parties implement economic policies designed to systematically discriminate between industries in order to enrich their electoral and sector-specific supporters.

Using daily stock market data from Germany, we empirically evaluate this conjecture. We examine whether the mean and the volatility of stock returns to four economically important sectors reacted systematically to the electoral prospects of left- and right-leaning coalitions winning office. Estimates from conditional volatility models show that the defense, alternative energy, and to some extent also the pharmaceutical and consumer industries are indeed influenced by the probability of a right- and left-leaning coalition winning the next election. Thereby we add to the considerable body of literature on the relationships between politics and financial markets (Herron 2000, Knight 2006, Bernhard and Leblang 2006, Mattozzi 2008, Brunner 2009) and the question whether parties (still) matter for the economy (Quinn and Shapiro 1991, Blais, Blake, and Dion 1993, Kurzer 1993, Garrett 1998, Snowberg, Wolfers, and Zitzewitz 2007, Potrafke 2009).

Firms need stock investments as a source of capital to finance growth. If investment attractiveness of an industry decreases due to a government whose policies favor other sectors, the redistributive repercussions on both shareholders as well as employees can be tremendous. In the last resort, firms will either file for bankruptcy or relocate cost-intensive parts of their value chain to another country (Hirschman 1970). In both cases, shareholders will suffer from capital losses (also relocation activities may reduce profits, at least in the short run) and people formerly employed in that industry will lose their jobs. On the other hand, those who invested in a sector that benefits from a government's economic policies will experience capital gains. Also, people working in that industry may enjoy wage increases and/or more individuals will get a job in that sector. Our results suggest that parties indeed enrich some industries at the expense of others, and this finding also underscores the need to decompose partisan effects into their sector-specific parts in order to learn about the true redistributive impact of government partisanship on the economy.

Several reasons make it especially interesting to study sector-specific reactions to expected government partisanship in Germany. First, Germany is economically dominant within the European Union and the Eurozone, and is one of the weightiest member states politically. Second, within the time frame studied (1991–2005), it features complete and balanced alternation in government as well as relatively long-ruling two-party coalitions in a multi, yet bipolar, party system (Nohlen 2000, p. 312). This facilitates estimation of anticipated partisan effects (Blais, Blake, and Dion 1993) and allows us to take research on the political economy of financial markets out of a majoritarian context without having to rely on heroic assumptions. Finally, while the time frame studied is advantageous to detecting effects of expected government

partisanship, it is still of a reasonable size, which reduces the risk of overgeneralization and minimizes the danger of case heterogeneity and structural breaks confounding our results.

The structure of the paper is as follows. The next section reviews the literature on sector-specific effects of government partisanship. In Section 2, we lay out the theoretical argument and its key assumptions, and subsequently derive empirically observable implications. Section 3 introduces the data and the estimation technique used for the empirical evaluation. Section 4 presents the results and Section 5 concludes.

## 1. GOVERNMENT PARTISANSHIP, ELECTIONS, AND SECTOR-SPECIFIC REDISTRIBUTION

The impact of partisan politics on the economy has traditionally been of interest to scholars of political economy. Since the classic work by Douglas C. Hibbs (1977), one pertinent research question has been whether fluctuations of macroeconomic key variables such as inflation, unemployment, and growth can be explained by government partisanship. One strand of this literature has begun to empirically estimate how strong different parties redistribute wealth by looking at the reaction of stock returns to politics (McGillivray 2003, 2004, Knight 2006, Mattozzi 2008). The idea behind this endeavor is that if rational investors are interested in maximizing their wealth, the effect of political developments and decisions will be incorporated in today's stock prices (Fama 1970). On the aggregate level, return changes in the pre-election period will reflect the impact of parties' policies on the asset under consideration. Therefore, empirical research can exploit stock market reactions to politics in order to attain empirical estimates of the monetary impact of partisanship (Roberts 1990, pp. 290, Bernhard and Leblang 2006, pp. 6–10).

The origin of research on the effects of politics on stock returns dates back to the seminal studies by Stigler and Friedland (1962) and Niederhoffer, Gibbs, and Bullock (1970). Since then, the responsiveness of stock returns to politics has experienced a steady increase in scholarly attention, as it provides a field for testing well-established models of political economy (Hibbs 1977, Alesina, Roubini, and Cohen 1997). It may be of even greater interest to financial investors who aim to maximize their capital gains from stocks and hedge policy uncertainty (Musto and Yilmaz 2003, Mattozzi 2008).

The vast majority of past studies try to analyze the determinants of overall stock market performance with a focus on the United States (Huang 1985, Gärtner and Wellershoff 1995, Snowberg, Wolfers, and Zitzewitz 2007, Herron 2000, Foerster and Schmitz 1997, Leblang and Mukherjee 2005).<sup>1</sup> However, focusing on the overall performance of stock markets is subject to the criticism that political sensitivity might

1. Brunner (2009) and Siokis and Kapopoulos (2007) are notable exceptions.

vary across industries. For example, in her comparative study of redistributive politics in Western democracies, Fiona McGillivray points out the specific importance of changes in government partisanship for the steel sector in Germany: "A right-wing coalition entered government in 1982 and, despite its market-orientated ideology, began pumping taxpayers' money into steel plants in the Saarland and the Ruhr" (2004, p. 106). This had very positive consequences for the profitability of the steel sector, which before had suffered from huge reductions in turnover. Clearly, such heterogeneity in politically induced redistribution across economic sectors is effectively ignored if broad market movements are examined, in which sector-specific partisan effects are aggregated away.

Up until now, studies on sector-specific effects of government partisanship have been restricted to the U.S. political system and focused on single presidential elections. For the 1980 presidential election, Roberts (1990) regresses daily defense industry security returns on the probability of Ronald Reagan winning the election and the probability of a Republican majority in Congress. He argues that since Ronald Reagan chose defense policy as a major issue for his presidential campaign in 1980, his chances of winning the election should be positively related to defense industry securities. Indeed, the evidence suggests that shares of the defense sector portfolio gained 1.4 percentage points on average as the probability of a Reagan victory and a Republican Congress majority increased by 1% (Roberts 1990, p. 303). Overall stock market performance, however, was not significantly affected by the expected partisanship of the presidency. As Roberts points out, "this finding is quite significant, for it indicates the inappropriateness of treating broad market movements as accurate assessments of the economic consequences of political events. Only by disaggregating the market reactions into relevant policy dimensions will the true implications emerge" (1990, p. 304).

Herron et al. (1999) examine sector-specific partisan effects in the 1992 presidential election. They model the U.S. economy as consisting of 74 economic sectors each represented by the appropriate Dow Jones Industry Group portfolio. Since the policies of different candidates (George Bush, Bill Clinton, and Ross Perot) were expected to have different consequences for sector profits, the corresponding sector index prices should reflect these future effects on profitability. The estimations show that 15 out of 74 sectors were significantly influenced by changes in the electoral prospects of the presidential candidates. While the pollution control sector gained value as the probability of Bill Clinton getting elected increased, the cosmetics and personal-care sector, as well as the pharmaceutical sector, suffered from the higher electoral prospects of the democratic candidate. Two recent insightful studies (Knight 2006, Mattozzi 2008) look into whether and how stocks of firms that made campaign contributions to different U.S. presidential candidates are affected by their electoral prospects. The estimates suggest that policy platforms are indeed being capitalized into equity prices.

As this brief literature review demonstrates, our interest in sector-specific partisan effects on the stock market is not a novelty. Rather, in several respects we tie in with past research. We agree that partisan effects are unlikely to be distributed uniformly

across industries. As this has implicitly been assumed by previous studies, which focus on broad market movements, such an approach might lead to erroneous conclusions about the existence or nonexistence of partisan effects. Also, in line with the literature we think that a first attempt to overcome this limitation is to start analyzing sector-specific consequences of expectations about government partisanship (Roberts 1990, Herron et al. 1999). Past work has exclusively focused on sector-specific reactions to expected government partisanship during U.S. presidential elections, while up until now no study has looked into the relevance of parties and elections for different industries in a parliamentary system. Consequently, we do not yet know whether parties matter (differentially) for the mean and volatility of returns to economic sectors in such an institutional environment. Our study is intended to start filling these gaps in the literature.

## 2. PARTIES' POLICIES AND INDUSTRIAL SECTORS

Partisan models of government (Hibbs 1977, 1987, Alesina, Roubini, and Cohen 1997) argue that parties try to implement their ideologically determined ideal policies. This argument is based on the idea of the responsible party (Ranney 1971). From this perspective, parties offer diverse policy platforms, and voters choose the party whose policies seem the most beneficial. Thereby, democracy serves to ensure that policies are responsive to citizens' interests (Powell 2000). Since the electorate is characterized by interest heterogeneity, once in office, parties will enact economic policies that benefit some parts of the electorate at the expense of others.

For example, voters may have a preference for protecting the environment even if this means to forego gains from economic growth, which can induce a party to deliver favorable policies, for example, subsidies or trade protection, to the alternative energy sector. At the same time, this reduces the relative profitability of energy firms that use nonrenewable sources. Others could be interested in increasing a country's international power, protecting the homeland, and fighting terrorism by building up military capacities. These demands can cause a party to aim at an increase in overall troop size and support the development and production of new and often very costly weapon systems. This of course requires an increase in defense expenditure, which benefits firms operating in this industrial sector.

The idea of parties redistributing across economic sectors also follows from policy-induced campaign contribution models. From this perspective, campaign contributions of firms and industry associations are simply a type of investment, which is supposed to yield (politically induced) future returns. Baron (1989) argues that candidates are able to make credible commitments to interest groups seeking the services of governments in exchange for campaign contributions. In the model, interest groups are allowed to contribute to rival candidates; however, it is implicit that they only support those candidates with whom they agree more on the policy issues they are interested in. The services provided may include "support for or opposition to certain

types of particularistic legislation or intervention in cases” or action that benefits “one set of potential contributors and impose costs on another set. Labor, trade, and tax legislation have this property, as might intervention with the National Labor Relations Board and the Environmental Protection Agency” (Baron 1989, p. 47). Therefore, special interests can align with politicians or even with political parties if there is a high degree of party cohesion.<sup>2</sup>

Grossman and Helpman (1994) theorize that industries get their ideal trade policies from the policymaker in exchange for campaign contributions. However, their model is not restricted to trade policy issues but potentially applies to “social transfer schemes, environmental regulation, or government spending programs” (p. 849). The party in government is interested in increasing both aggregate welfare and campaign contributions. The reason is that given economic voting on the side of the electorate, a government that enhances welfare is more likely to get re-elected. The second factor increasing the probability of electoral success is the amount of financial resources available for campaigning. Parties can get these resources from industries’ lobbies in exchange for setting policies that benefit the respective industries.<sup>3</sup>

Combining a rational partisan model of government and policy-induced campaign contribution models suggests that parties should pursue policies that differentially affect economic sectors, chosen strategically in order to benefit their voter base and the business interests from which they received support. These sector-specific partisan effects should be anticipated by rational investors producing return and return volatility responses to changes in expectations about government partisanship. The following section elaborates on this argument and presents the market microfoundation of our study.

### 2.1 Rational Expectations, Government Partisanship, and Sector Profits

According to the discounted cash flow (or net present value) model, at time  $t$ , stock price  $S_t^i$  of sector  $i$  depends on its expected value  $E[V_t^i]$ , which equals the sum of all future sector dividends discounted to the present. Given a continuous stream of cash flows, the expected value of the sum of discounted future sector dividends is

$$E_t[V_t^i] = E_t \left( \int_t^{+\infty} e^{-\delta k} D_k^i dk \right), \quad (1)$$

where  $D_k^i$  denotes dividend payment at time  $k$ , and  $\delta$  is a discount factor composed of a riskless interest rate  $r_F$  and a risk premium.<sup>4</sup> As  $t$  approaches infinity,  $E[V_t^i]$

2. Party discipline is very pronounced, especially in European (parliamentary) systems where party leaders possess coercive mechanisms that induce a high degree of party cohesion (Cox and McCubbins 1992).

3. See also Austen-Smith (1995) for a model of informational lobbying. Ansolabehere et al. (2003) offer a different view.

4. In finance, the capital asset pricing model (CAPM) is used to determine the appropriate discount factor  $\delta$  for a share of firm  $i$ :  $\delta_i = r_F + \beta_i(r_M - r_F)$ . In this equation,  $r_M$  is the rate of return on the market portfolio,  $\beta_i$  is the systematic or market risk of a security, and  $\beta_i(r_M - r_F)$  is the risk premium.

converges to  $S_t^i$ . To see how expectations about government partisanship are connected with the discounted cash flow model, note that the size of a dividend payment  $D_k^i$  of sector  $i$  equals  $i$ 's profits divided by the number of shares (Williams 1938, Miller and Modigliani 1961). In other words, the size of sector profits determines the amount of capital available to be distributed as dividends.

The incumbent policymaker  $p^j$  can either be a (relative) supporter of an industry, in the sense that his policies are more beneficial to this sector than those of the other policymaker (in this case  $j = b$ ), or his policies are less beneficial or even harmful to sector performance. Policy can be less beneficial in that sector profits increase, but increases are lower than under a sector-supporting government.<sup>5</sup> In the latter case  $j = h$ .

Prior to an election there are two possible states of the world: with probability  $\Pr_t^b \in [0, 1]$ , a party or coalition wins whose policies are beneficial to sector performance because these policies are designed to target this industry so as to align sectoral benefits with the preferences of supporting business interests. The probability of a government whose policies are relatively harmful, that is, less beneficial or even harmful to profits of an industry, is  $\Pr_t^h = (1 - \Pr_t^b)$ . To see how the expected value of investing in a sector varies with expectations about government partisanship, equation (1) can be extended as follows:

$$E_t[V_t^i] = \Pr_t^b \left( \int_t^{+\infty} e^{-\delta k} D_k^i | p^b dk \right) + (1 - \Pr_t^b) \left( \int_t^{+\infty} e^{-\delta k} D_k^i | p^h dk \right). \quad (2)$$

Equation (2) illustrates that rational expectations lead investors to value future dividends as the sum of two expected values: the first part equals the net present value of future sector dividends under a beneficial government, multiplied by the probability that this party or coalition will win the majority of seats in the upcoming election. The second part is the net present value of all future sector dividends under a government whose policies are harmful (or relatively less beneficial) to sector performance, multiplied by the corresponding probability. Multiplying out (2) and rearranging yields

$$E_t[V_t^i] = \left( \int_t^{+\infty} e^{-\delta k} D_k^i | p^h dk \right) + \Pr_t^b \left( \int_t^{+\infty} e^{-\delta k} [D_k^i | p^b - D_k^i | p^h] dk \right). \quad (3)$$

This equation has a very intuitive interpretation. The value of sector  $i$  has a lower bound equal to the first integral in (3), which represents the discounted cash flow

5. To illustrate, consider a simple economy consisting of two sectors. Suppose both sectors experience profits regardless of government partisanship, but their profits vary differently if government partisanship changes. While sector 1 experiences larger profits due to very beneficial policies, sector 2, which the incumbent might not care about, experiences only a slight increase in profits. Since their relative profitability changes due to changes in government partisanship, there is a partisan effect on sector performance. In this model, benefiting different industries can, but does not need to, negatively affect the performance of other sectors in that these experience losses. For partisan effects to exist, it suffices that different policymakers do not benefit sectors uniformly, which arguably is a weak and, given the strong incentives to discriminate between industries, plausible assumption.

in a world in which  $h$  governs, which implements policies harmful to profits of that industry. However, this value rises with the probability of  $b$  winning office, which provides beneficial policies, times the surplus in profits achieved under that government. Thus, the expected value of a sector is reduced if  $b$ 's victory becomes less likely. This is to say that today's sector return is the discounted postelection return based on investors' expectations about government partisanship.<sup>6</sup>

Glosten and Milgrom (1985) and Leblang and Mukherjee (2005) provide a theoretical model for linking the expected value of a sector with investors' trading behavior and obtain predictions for the mean and volatility of returns. In the stylized world of the model, trade takes place in the form of a sequential game. A trader takes prices as given and chooses whether to invest in or shifting his capital out of an industry by buying or selling securities from that sector. A risk-neutral market maker quotes stock prices and transfers (buys) the demanded (offered) stock amount to (from) the trader at each time interval. This causes prices to adjust in response to changes in supply or demand, respectively.

Before the election, the trader acquires information and forms expectations about the probability of a certain party winning the election. The trader chooses the optimal demand for stocks from a sector in accordance with his expectations about government partisanship. The market maker then adjusts quotes accordingly and the market will converge to the new equilibrium: if the value of investing in a sector increases (decreases), this will lead to higher (lower) stock returns to that industry. Moreover, if the expected value increases due to a higher probability of a government advantageous for that industry, this triggers higher demand by that increasing the number of shares traded. To equilibrate supply and demand, the market maker optimally adjusts prices and volatility. To abate demand, he sets prices higher and also increases volatility to reduce demand from risk-averse traders (Karpoff 1986, Anderson 1996). In other words, when demand for stocks increases, higher trading volume is associated with an increase in volatility. If investing in industry  $i$  becomes less attractive due to changes in expected government partisanship, demand falls. Again, the market maker responds by optimizing price and volatility.<sup>7</sup> To achieve the optimal balance between supply and demand, he lowers prices, which creates incentives for risk-averse traders to buy or at least hold stocks, and sets volatility to low levels. Based on this market-microfoundation we expect to find the following relationship:

Hypothesis [Anticipated partisan effect]. If the probability of a government beneficial to profits of industry  $i$  increases, the mean and volatility of returns to that sector increase.

6. Musto and Yilmaz (2003) demonstrate theoretically that the presence of financial markets induces candidates to offer even stronger redistributive policies than they would in the absence of markets. Mattozzi (Forthcoming) qualifies this result in that equilibrium redistribution decreases the more citizens can invest in policy-contingent stocks, that is, hedge policy uncertainty.

7. There is another mechanism that links the attractiveness of stocks and return volatility. If the probability of beneficial partisan policies increases, this could attract more investors, thereby increasing heterogeneity in expectations, which in turn would lead to an increase in volatility.



Given the theoretical model we apply here, one might ask how the volatility effect we expect is related to the theoretical literature on voting and trading (Musto and Yilmaz 2003, Mattozzi (Forthcoming)). This literature constitutes an important part of the theoretical framework, which motivates our analysis as it elaborates on the implications of stock market *returns* for redistribution. However, the theory we apply shows that by offering different policy platforms, parties not only affect returns but indirectly also return volatility in the pre-election period. It is very likely that this volatility impact is not something parties or candidates bring about intentionally. However, due to the intrinsic link between returns and volatility, any political effects on returns will potentially also have consequences for return volatility.<sup>8</sup>

## *2.2 Identifying the Sectoral Beneficiaries of Parties' Policies*

In what follows we identify those industrial sectors that should be responsive to changes in government partisanship. To relate sectors and parties, our first source is information on campaign contributions made by firms and industry associations to different parties in election years from 1991 to 2005 (1994, 1998, 2002, and 2005). We assume that interest groups will support those parties that share (relatively) similar policies. That is, interest group contributions to parties are a revealed preference (Poole, Romer, and Rosenthal 1987) and function like signals that provide strong cues about parties' preferences from which one can infer the characteristics of the party's policies (Wittman 1989, Knight 2006). A contribution therefore indicates that the party's policy ideal point is comparably close to that of the interest group (Austen-Smith 1995, Hall and Deardorff 2006). The empirical evidence supports the hypothesis that "donors support candidates who value the same things that they do" (Brownars and Lott 1997, see also Hojnacki and Kimball 1999, 1998, Grenzke 1989).<sup>9</sup> Second, estimates of German parties' ideal policies are used to relate sectors to parties. For example, if a party has a strong preference for protecting the environment even if this means foregoing gains from economic growth, its policies (e.g., government grants for investment in renewable energy plants, subsidies to producers of wind engines or solar cells, costs imposed on nuclear power plants) will be beneficial to profits of the alternative energy sector. A party could also place much weight on issues such as defense, protecting the homeland, and fighting terrorism by building up military capacities, leading to an increase in overall troop size and the support of developers and producers of (often very costly) weapon systems. Such policies would clearly benefit firms operating in the defense sector.

Data on the contribution behavior of firms and associations were taken from the annual statement of accounts of German parties published as a document of the

8. A corollary is, of course, that to the extent partisanship indeed affects both returns and return volatility, it turns out to be difficult to uncover its exact welfare consequences, as these effects might balance each other (Leblang and Mukherjee 2005, p. 798).

9. See Ansolabehere et al. (2003) for a review of the literature.

German Bundestag.<sup>10</sup> These documents reveal that some industries, for example, the banking sector or the building industry, were relatively generous to almost all parties. Such nondiscriminating, pooling contribution behavior makes it impossible to draw reasonable inferences with regard to their political preferences. To identify the partisan preferences of an industry, we borrow from Mattozzi's (2008) identification strategy and consider only those sectors that (i) contributed regularly, that is, in at least three out of all four election years, and (ii) gave financial support in an ideologically consistent way. Since Germany has a bipolar party system (Nohlen 2000, p. 312), a contribution behavior is called ideologically consistent if campaign contributions are made either exclusively to right (CDU and/or FDP) or left parties (SPD and/or the Greens). These two conditions assist in developing clear hypotheses on the sector-specific profit impact of expected government partisanship. We restrict our analysis to those sectors whose political preference we could clearly identify.

Table 1 shows which firms and business associations contributed according to the specified conditions along with information about their business area as well as turnover and employee figures (if available). The latter give us an idea of how important an industry is economically.

*Defense (CDU/FDP).* Almost all major defense firms financially supported the CDU. These firms produce armored vehicles (Rheinmetall DeTec AG, Kraus-Maffei), combat airplanes and helicopters (EADS), bombs and guided missiles (Diehl), and small arms systems (Heckler & Koch).<sup>11</sup> Based on the observed contribution behavior, the defense sector should generate higher profits under a government consisting of a right-leaning CDU/FDP coalition than during the incumbency of a left-leaning SPD/Greens government. This also follows from the higher importance of defense and homeland security issues to conservative parties (Knight 2006, Roberts 1990). Consequently, if the electoral prospects of a right-leaning coalition increase, returns of a portfolio of defense stocks should increase. As the expected value of a stock increases, investors will react by reallocating their investment portfolio. This portfolio rebalancing triggers higher trading volume, which causes not only increases in returns but also in volatility (see, e.g., Glosten and Milgrom 1985, Gallant, Rossi, and Tauchen 1992).<sup>12</sup> Rational investors should anticipate that defense firms will perform better under a right-leaning (CDU/FDP) government.

Hypothesis [Defense]. The mean and volatility of defense sector returns increase if the electoral prospects of a right-leaning (CDU/FDP) government increase.

*Pharmaceutical sector (CDU/FDP).* Business associations representing more than 340 developers and producers of pharmaceuticals as well as single firms

10. The file names are BT-Drs. Nr. 13/3390; 13/4163; 14/2508; 14/3535; 14/5050. The files are also available from the authors upon request.

11. These firms generate turnover ranging from 420 up to 5.2 billion euros per year.

12. It will be obvious to the attentive reader that this causal link requires trading volume to be interacted with the electoral probability in the empirical estimation.

TABLE 1  
 CAMPAIGN CONTRIBUTIONS FROM FIRMS AND BUSINESS ASSOCIATIONS (1994, 1998, 2002, AND 2005)

Economic sector	Firm/association	Business area, turnover, employees	SPD	Greens	CDU/CSU	FDP
Defense	Rheinmetall DeTec AG	Producer of armored vehicles (battle tanks, air portable infantry fighting vehicles, reconnaissance vehicles, self-propelled howitzers) weapons and ammunition, air defense and electronics, naval and air force applications; turnover in billion €: 1.4 (2005)/1.45 (2006)/1.8 (2007); employees: 7,200 (2007)			×	×
	EADS Deutschland GmbH	Producer of combat aircrafts, missile systems, defense and communications systems, defense electronics; average annual turnover from 2000 to 2005 in billion €: 5.2; employees: 116,000 (2007)			×	
	Diehl GmbH	Developer and producer of seeker-guided missiles, intelligent and conventional ammunition, training systems; turnover in billion €: 420 (2007)			×	
Pharmaceuticals	Heckler & Koch GmbH	Developer and producer of small arms systems (self-loading pistols, submachine guns, assault rifles, machine guns, special purpose weapons, grenade launchers)			×	
	Krauss-Maffei AG	Developer and producer of battle tanks, infantry fighting vehicles, artillery and air defense systems, engineer equipment, protected and air-transportable wheeled vehicles; employees: 3,000 (2007)			×	×
	German Association of the Pharmaceutical Industry	Association of more than 260 firms developing, producing, and distributing pharmaceutical firms			×	
	German Association of Research-Based Pharmaceutical Companies	Association of 44 pharmaceutical firms			×	×
	Altana AG	Producer of pharmaceuticals			×	×
	Pfizer Deutschland GmbH	Developer and producer of pharmaceuticals			×	×

(Continued)

TABLE I  
CONTINUED

Economic sector	Firm/association	Business area, turnover, employees	SPD	Greens	CDU/CSU	FDP
Consumers	Association of producers of carton packages for liquid foods		×			
	Association of tobacco firms	Association of tobacco firms consisting of: Philip Morris, British American Tobacco, Reemtsma, Austria Tabak, JT International Germany, Heintz van Landewyck, Joh. Wilh. von Eicken	×			
Alternative Energy	Philipp Morris GmbH	Tobacco firm	×			
	EWO Energietechnologie GmbH	Develops, plans, and operates wind energy plants		×		
	Nordex AG	Develops and produces wind turbines	×	×		
	Ostwind-Verwaltungs-GmbH	Develops, plans, and operates wind energy plants	×	×		
	Umweltkontor Renewable Energy	Develops, plans, and operates wind energy plants	×	×		
	Windpark Wohlbedacht GmbH & Co	Develops, plans, and operates wind energy plants		×		
	WPD Wind Projekt	Develops, plans, and operates wind energy plants		×		
	Development GmbH					
	Conergy AG	Develops, plans, and operates wind energy plants		×		
	Ersol AG	Recycling of silicon for solar cell production		×		
	First Solar AG	Operates solar plants		×		
	Q-Cells AG	Develops and produces solar cells		×		
	SMA Technologie	Develops and produces solar, wind, and combined energy plants		×		
Solarparc AG	Operates solar and wind energy plants		×			
Solarworld AG	Operates solar and wind energy plants		×			
Solon AG für Solartechnik	Produces solar plant components			×		

SOURCE: Information about firms and business associations was collected from their official web pages. Data on the contribution behavior of firms and associations were taken from the annual statement of accounts of German parties published as a document of the German Bundestag.

(Altana, Pfizer) contributed regularly and in an ideologically consistent way to both right-leaning parties (CDU and FDP). Since only these two parties received financial support from the pharmaceutical industry, this suggests that a right-leaning CDU/FDP government should be more beneficial to sector profits. Again, rational investors should take into account the effect of government partisanship on the value of pharmaceutical firms in the pre-election time. They will rebalance their portfolio in response to changes in expectations about government partisanship. This leads to the following empirically observable implication:

**Hypothesis [Pharmaceuticals].** The mean and volatility of pharmaceutical sector returns increase if the electoral prospects of a right-leaning (CDU/FDP) government increase.

Interestingly, this hypothesis contradicts the opinion of many practitioners, who argue that in the past decades neither party has brought about fundamental changes in health policy, which would have affected the pharmaceutical sector in a significant way. The reasons, they point out, are that tax revenues from the pharmaceutical industry are considerable and assessing the consequences of legislative action in the corresponding policy field is very difficult. This has prevented fundamental policy changes relevant for profits to that sector and will continue to do so in the future. If practitioners were correct, stock returns to the pharmaceutical sector should not react to changes in expected government partisanship. Eventually, this is a question to be answered empirically.

*Consumer sector (SPD/Greens).* The third sector that should be affected by parties' policies is the consumer industry. Tobacco firms as well as firms from the liquid foods industry, both represented by their industry associations, made contributions to the SPD. In addition, a major investment bank (Dresdner Kleinwort Wasserstein) published sector-specific buy recommendations conditional on different party coalitions winning the 2002 election.<sup>13</sup> This document identified the consumer sector as likely to fare especially well under a left-leaning government consisting of SPD and Greens. The reason is that left parties strengthen labor unions' in wage bargaining (Calmfors et al. 1988, OECD 2004), prefer minimum wages, and emphasize the importance of wage increases for fuelling demand. Consequently, profits of the consumer sector should benefit from left-wing governments:

**Hypothesis [Consumers].** The mean and volatility of consumer sector returns increase if the electoral prospects of a left-leaning (SPD/Greens) government increase.

*Alternative energy sector (SPD/Greens).* The alternative energy industry is a significant sector in Germany in terms of both turnover and employees. It generated 11.6 billion euros turnover in 2004 and employed 130,000 people. Alternative energy companies develop and produce wind energy plants (Nordex AG, EWO Energietechnologie GmbH, Ostwind-Verwaltungs-GmbH, Umweltkontor Renewable Energy,

13. See [http://www.dresdner-bank.de/medienservice.php?pdf\\_anzeigen=aktuell05090103](http://www.dresdner-bank.de/medienservice.php?pdf_anzeigen=aktuell05090103); 12.11.2007. The document is also available from the authors upon request.

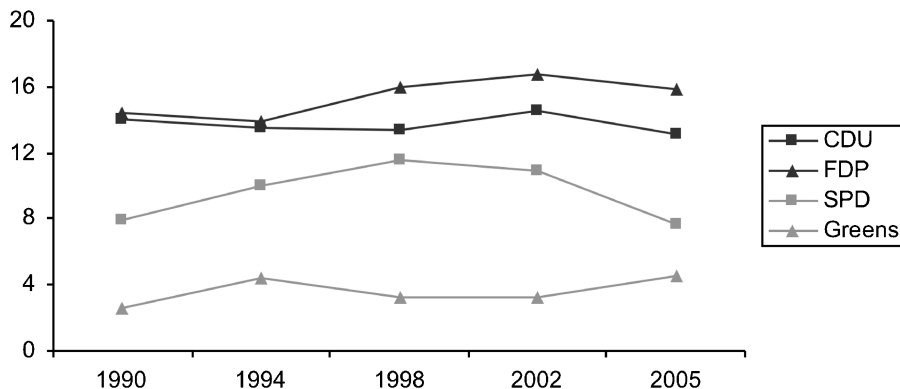


FIG. 1. German Parties' Ideal Points on the Environmental Dimension 1990, 1994, 1998, 2002, and 2005 (Environmental Protection vs. Economic Growth).

DATA SOURCE: Debus (2007).

NOTE: Ideal point estimates based on a wordscore analysis (Laver, Benoit, and Garry 2003) of party manifestoes.

Windpark Wohlbedacht GmbH & Co, WPD Wind Projekt Development GmbH) and solar cells (Conergy AG, Ersol AG, First Solar AG, Q-Cells AG, SMA Technologie, Solarparc AG, Solarworld AG, Solon AG). Firms from the alternative energy industry almost exclusively supported the Greens. Two firms contributed to both, SPD and the Greens. The observed contribution behavior suggests that profits of the alternative energy sector would benefit from a left-leaning (SPD/Greens) government.

This hypothesis is in accord with estimates of parties' ideal policies. Figure 1 displays the policy positions of the four major German parties on the environmental policy dimension ranging from 0 to 20. Low scores indicate that a party prefers to protect the environment even if this imposes costs in terms of lower economic growth. While CDU and especially the Liberals opposed the view that the environment should be protected even if this reduces economic growth, SPD and the Greens in particular were willing to pay the economic costs of environmental protection.<sup>14</sup>

In fact, when the SPD-Green coalition came into office in 1998, it started to subsidize the relatively small alternative energy sector, while at the same time legal restrictions were set on the operating time of existing nuclear power stations, thereby changing the relative profitability of this industry. Small private investors were subsidized if they invested in alternative energy plants and operators were given low interest loans. All this legislative action increased the profitability of the alternative energy sector and was severely criticized by the CDU and the FDP. Therefore, we hypothesize that:

14. It would certainly be desirable to have ideal point estimates on more policy fields such as defense, labor market policy (affecting consumers), and health policy (affecting pharmaceuticals). To the best of our knowledge such data are not available. As regards these dimensions, we must for now rely on the identification strategy applied by past studies (Knight 2006, Mattozzi 2008), which used the contribution behavior of interest groups and firms as an indicator of relative policy closeness.

Hypothesis [Alternative energy]. The mean and volatility of alternative energy sector returns increase if the electoral prospects of a left-leaning (SPD/Greens) government increase.

### 3. RESEARCH STRATEGY AND DATA

If markets are semi-strong form efficient (Fama 1970) all publicly available information that might influence the value of a given company will be incorporated in today's prices. On the aggregate level, price changes will then reflect the expected impact of government policies on future profits, thereby indicating the direction and strength of wealth transfers as a consequence of politics (McGillivray 2004, Füss and Bechtel 2008). Therefore, reactions of stock returns to expected government partisanship can be used to investigate the impact of parties' policies on the economy (Bernhard and Leblang 2006, Roberts 1990).<sup>15</sup> To put the hypotheses of anticipated, sector-specific partisan effects to a critical test, four economically important sector indices (defense, alternative energy, pharmaceuticals, and consumers) are analyzed that are most likely to be responsive to changes in expected government partisanship. If these sectors are immune to electoral expectations, it is very unlikely that any other industry will be.

#### 3.1 *Dependent Variable: Sector Returns*

The dependent variable is the continuously compounded sector return  $R_t$  at time  $t$ . The consumer and pharmaceutical indices were taken from Thomson Financial Datastream. Since an alternative energy sector index was not available and the offered defense index did not cover the whole 1991–2005 period, we constructed both series according to the value index concept.<sup>16</sup> In doing so, let  $P_{f,t}$  be the share price of firm  $f$  at time  $t$ , then the price  $P$  of the sector index  $i$  at time  $t$  is

$$P_{i,t} = \frac{\sum_{f=1}^n P_{f,t} \cdot MC_{f,t}}{\sum_{f=1}^n P_{f,0} \cdot MC_{f,0}} \times 100, \quad (4)$$

where  $MC_f$  is the market capitalization of stock  $f$ . In words, the sector index was created by summing up the value-weighted prices across all firms  $n$  from a sector at

15. Although this research strategy is widely used in financial economics and increasingly in political science, it should be noted that it provides only an indirect measure of partisan effects on industries, which hinges on the stock market being semi-strong form efficient.

16. The firms used to create the defense sector index are: EADS, Cargolifter, Renk, IWKA, Daimler Chrysler, Rheinmetall, ThyssenKrupp. For alternative energy Plambeck, SAG Solarstrom, Solarparc, Solarworld, Nordex were included. Individual stock prices and trading volumes were also taken from this source.

time  $t$  divided by the sum of the value-weighted prices across these firms in the base period. The trading volume series was created by summing up the number of shares (in thousands) traded on a day in the respective sector. Daily figures are adjusted for capital changes and represent the consolidated volume across all German exchanges. Table A1 and Figure A1 in the online appendix provide detailed descriptive statistics. For all sectors data from 1991 to 2005 were available except for the alternative energy sector. Due to restrictions on data availability, this series starts at the end of 1998.

### 3.2 Main Explanatory Variable: Expected Government Partisanship

Since we are interested in whether parties affect the well-being of economic sectors, we need to explicitly model rational expectations about government partisanship in the pre-election time. With only one exception—the CDU in the 1957 federal election—there has never been a party that enjoyed an absolute majority in parliament.<sup>17</sup> Therefore, after elections have been held, parties need to form coalition governments.

There are three reasons that in combination justify why in the German case we can still simplify reality by focusing on the probability of two ideologically different coalition governments, that is, left- and right-leaning. First, the German party system has a bipolar structure in which one major left-leaning (SPD) and one major right-leaning party (CDU) compete for votes (Nohlen 2000, p. 321). In addition, there are two smaller parties (Greens and Liberals), which have played a role in coalitions. Research into parties' policy ideal points demonstrates that the Greens are to the left of the SPD and the Liberals are to the right of the CDU on the standard left–right ideological dimension.

Second, parties have revealed stable coalition preferences since the 1980s upon which investors can form expectations. Given that left-leaning (SPD/Greens) and right-leaning (CDU/Liberals) governments have been formed if one of these pairs of parties (each pair consisting of one major and one minor party, and both with relatively small ideological range) enjoyed a majority, it seems plausible that investors also think in terms of these two possible coalition governments. Investors then can condition their expectations on the popularity of the two respective *pairs* of parties.

Third, credible pre-electoral coalition statements also suggest that left-leaning parties (SPD and Greens) always prefer to form a left-leaning coalition and right-leaning parties (CDU and Liberals [FDP]) always prefer to form a right-leaning coalition (see also Carlsen and Pedersen 1999, pp. 17–18). Indeed, in the pre-election periods parties made explicit statements about their coalition preferences to which they adhered if given the chance to form a government. Therefore, it was never a question that these parties would form a coalition if they received a majority. This again enables investors to form expectations that are most likely to distinguish between a left-leaning (SPD/Greens) and right-leaning (CDU/Liberals) government. The reductionist approach we advance here might be especially plausible, since we try to model

17. Even in 1959, the majority was extremely slim (50.2% of the seats).



investors' expectations about government partisanship and investors can relatively easily condition their expectation upon these historical regularities in combination with information about the popularity of the respective parties.

This strong structure in the German party system allows us to apply the “electoral option model” (Alesina, Roubini, and Cohen 1997, pp. 114–116). To derive the electoral probability of a right-leaning (CDU/FDP) government we first sum up the polled vote shares for the CDU and the FDP. The probability of a right-leaning coalition formed by these two parties receiving a majority in the upcoming election at time  $t$  is:

$$\Pr_t(Right) = \Phi \left[ \frac{\left( \frac{Q_t^{CDU} + Q_t^{FDP}}{\sum_{j \in J} Q_t^j} \right) + \mu m - 50}{\sigma \sqrt{m}} \right], \quad (5)$$

where  $\Phi$  is the cumulative standard normal distribution, and  $Q_t^{CDU}$  and  $Q_t^{FDP}$  denote the proportions of citizens who intended to vote for the CDU and the FDP at time  $t$ . It is important to note at this point, that unlike in the United Kingdom, for example, governments do not decide on when an election is to be held, as legislative terms are exogenously fixed.<sup>18</sup> To standardize their vote share we divide the polled proportion by the sum of vote shares received by all main German parties, that is,  $J = \{CDU, SPD, Greens, FDP\}$ .<sup>19</sup>  $\mu$  is the sample mean of daily changes in this standardized proportion,  $\sigma$  is the sample standard deviation in daily changes, and  $m$  is the number of days left until the next election. Since the range of this measure is the unit interval, the probability of a left-leaning government can be calculated as  $\Pr_t(Left) = 1 - \Pr_t(Right)$ .<sup>20</sup> This operationalization accounts for both the time left until the next election and the variance in polling results. Therefore, we can make use of the whole time series and do not need to consider election years only.

Weekly polling data from Forsa, a renowned polling institute, are used for constructing electoral probabilities. The fact that these data start in September 1991 determines the starting date of our sample.<sup>21</sup> One might argue that the polling data should be of daily frequency. However, such data do not exist, and consequently,

18. Even after a failed vote of confidence, the government has no say in when early elections will be held in the German political system.

19. CSU vote shares are included in CDU vote shares.

20. Our exclusive focus on these two ideological types of government comes at a cost. In case the assumption that investors only distinguish between left- and right-leaning governments in Germany does not hold, our results are valid only to the extent they also proxy for probabilities of other coalition governments that can be categorized as left- and right-leaning.

21. The Forsa data are available at the Central Archive for Empirical Social Research, University Cologne (series IDs: ZA3380, ZA3300, ZA2982, ZA3063, ZA2983, ZA2984, ZA2985, ZA3162, ZA3289, ZA3486, ZA3675, ZA3909, ZA4070, ZA4192). For 2005, the series is also available at <http://www.wahlrecht.de/umfragen/forsa/2005.htm>. Although we are aware of the so called “Politbarometer” data, which start in 1977, we cannot increase our number of observations, since this series is only available on a monthly basis and therefore inappropriate for constructing daily probabilities.

investors can only update their beliefs using these weekly polling results. Therefore, electoral probabilities should be accurate measures of rational expectations about government partisanship given the latest results from publicly available opinion polls. Since theoretically expected government partisanship causes changes in demand for stocks of certain sectors, measured by trading volume that triggers higher returns, we need to interact the electoral probability measure and trading volume in the empirical estimation.

### 3.3 Political and Economic Control Variables

To account for other factors that potentially influence sector returns, we include a comprehensive set of political and economic variables in all estimations. Since the German stock market is strongly influenced by developments at the New York Stock Exchange, the lagged continuously compounded *Dow Jones Return* enters all estimations. In particular, inclusion of the Dow Jones ensures that our results are not just due to broad market movements. *Inflation* has to be controlled for, since investing in stocks should—according to orthodox models in finance—be more attractive relative to investing in real assets (e.g., commodities and real estate provide an inflation hedge) if inflation is low. Also the *Interest Rate* as measured by the daily Frankfurt money market interest rate helps us to account for fluctuations in the relative profitability of stock investments.<sup>22</sup>

*Electoral Uncertainty* measures variance in the predictability of electoral outcomes prior to the election. Since stock markets reflect higher risk by higher volatility, past studies have hypothesized that an increase in electoral uncertainty is associated with higher stock market volatility (Leblang and Mukherjee 2005). Ideally, the electoral uncertainty measure should reflect that uncertainty is minimal if the probability of a victory is either very high or very low, and that as the difference in electoral probabilities is becoming smaller, expectations of government partisanship are increasingly uncertain. This can be achieved by creating the variable *Electoral Uncertainty* in the following way:

$$e_t[\text{Pr}_t(\text{Right})] = \frac{1 - 4(\text{Pr}_t^R - 0.5)^2}{\sqrt{m}}. \quad (6)$$

Considering the numerator of this equation first, this defines an inverse U-shaped function that reaches its maximum 1 if the election outcome is very uncertain, that is,  $\text{Pr}_t^R = \text{Pr}_t^L = 0.5$ , and equals its minimum value 0 if either the probability of a right-wing government or that of a left wing-government is 0 or 1. However, investors do not care much about whether the difference in electoral probabilities is either large or small when an election has taken place recently because the election result is known and electorally induced uncertainty disappears. Therefore, the denominator

22. The Dow Jones and inflation series were taken from Thomson Financial Datastream; the money market interest rate was taken from the time series data base of the German central bank.

hyperbolically downweights the raw electoral uncertainty measure as a function of the days  $m$  left until the next election.

*Monday* is a dummy variable that picks up the Monday effect, thereby controlling for a well-known market anomaly. We account for the fact that the 2005 election was an early election by including the indicator variable *Early Election 2005*.<sup>23</sup> *2<sup>nd</sup> Chamber-CDU (SPD)* measures the number of votes CDU(SPD)-led states have in the second chamber of Germany's federal system. We also include a state election dummy, since state elections may affect the balance of power at the national level through their effect on the composition of state governments. Moreover, additional dummy variables were included to account for the crisis of the European monetary system in September 1992 and the terrorist attacks on September 11, 2001.

### 3.4 Estimation Technique

Time series, and financial time series in particular, are characterized by a number of stylized facts. Most importantly, they often exhibit a time trend as well as a time-varying variance; that is, periods of high (low) variance are followed by periods of high (low) variance, a phenomenon called conditional heteroskedasticity or volatility clustering. We tested whether ARCH effects are present in our dependent variables. The results from Lagrange multiplier tests confirm this conjecture. Also, autocorrelation diagnostic tests indicate the presence of volatility clustering. These results strongly suggest that a GARCH (generalized autoregressive conditional heteroskedasticity) framework is most appropriate given the characteristics of our dependent variables (see, e.g., Engle 2001).

A key strength of the GARCH technique lies in the possibility to explicitly model both the mean and the conditional variance of the dependent variable as a function of previous shocks, its own past variance, as well as exogenous volatility regressors. This means that ARCH effects are considered as phenomena to be modeled rather than to be corrected for. As Bollerslev and Wooldridge (1992) show, maximum likelihood estimation of GARCH parameters yields consistent results even if innovations are not Gaussian. However, standard errors have to be adjusted for residuals deviating from normality. We therefore apply Bollerslev and Wooldridge semi-robust standard errors throughout our estimations.

Before turning to the results, note that we tested the stationarity of all variables. In almost all cases the augmented Dickey–Fuller (ADF) as well as the Phillips–Perron (PP) unit root test failed to reject the null of nonstationarity. Therefore, all variables that are not stationary in levels or in logs enter the models in first differences. After this transformation, the ADF as well as the PP test soundly reject the null of nonstationarity.

23. This indicator equals 1 for the period starting when Chancellor Gerhard Schröder announced his intention to bring about early elections in autumn 2005 and ending on July 1, when the vote of confidence failed in parliament, as this paved the way for early elections in autumn 2005.

#### 4. EMPIRICAL FINDINGS

First, consider the results for the defense sector, which should benefit from a right-leaning government. Since theoretically higher expected profitability leads to higher demand for stocks, we need to include the variable *Trading Volume*, which measures the number of sector shares traded at the German stock exchange, and its interaction with the electoral probability of a right-leaning government [ $\text{Pr}_t(\text{Right})$ ].<sup>24</sup> Turning to the mean equation, the coefficient of  $\text{Pr}_t(\text{Right})$  is positive although it fails to reach conventional significance levels. The interaction term [ $\text{Trading Volume} \times \text{Pr}_t(\text{Right})$ ] is positive and highly significant in the baseline model (Table 2, I) where we control for the lagged Dow Jones return only. Subsequently, more variables are included in order to account for influences from other possibly relevant factors such as the inflation rate or the Monday effect (Table 2, II–III). The coefficients of interest do not change if we estimate the equation with a comprehensive set of additional controls such as the number of votes of CDU-led states in the second chamber (2<sup>nd</sup> *Chamber-CDU*), the political shock associated with the *Early Election 2005*, elections taking place in one of the German states, the crisis of the European monetary system in September 1992, and the terrorist attacks on September 11, 2001. With regard to significance the coefficients of interest remain largely robust against the inclusion of other political and economic control variables (Table 2, models II and III).

The estimates for our variance equation speak in favor of the hypothesis that electoral prospects of a right-wing coalition are positively related to the volatility of defense sector returns. Electoral probability as well as its interaction with trading volume both exert a significant influence on return volatility. Again, this result remains robust against influences from other variables (Table 2, models II and III). Electoral uncertainty exerts a negative influence volatility. Both coefficients do not change once we add the full set of control variables.<sup>25</sup>

Research in behavioral economics shows that individuals react more strongly to negative than to positive information (Kahneman and Tversky 1979). Also, recent research in political science confirms that the effects of negative and positive information on public opinion are indeed asymmetric (Soroka 2006). This phenomenon is well known in the realm of financial markets as the so-called leverage effect (Black 1976). To assess the robustness of our results once we account for volatility reacting more strongly to negative than to positive information, we apply a TAR(1,1) model (Glosten, Jagannathan, and Runkle 1993). In this model the variance equation is given by

$$h_t = \omega + \alpha_1 \varepsilon_{t-1}^2 + \beta_1 h_{t-1} + \delta_{t-1} \gamma_1 \varepsilon_{t-1}^2 + \lambda_i X_{i,t}, \quad (7)$$

24. A full replication archive is available at [www.ib.ethz.ch/people/mbechtel](http://www.ib.ethz.ch/people/mbechtel). According to the results from ADF and PP tests, these interaction variables are stationary. The results can be found in the online appendix (Table A2), which is also available at [www.ib.ethz.ch/people/mbechtel](http://www.ib.ethz.ch/people/mbechtel).

25. Table 2 also reports goodness-of-fit measures that are standard in case of GARCH estimations. These are the Akaike and the Schwarz information criteria (AIC and SIC). Lower values indicate a better fit.



TABLE 2  
CONTINUED

Parameters	Defense (FARCH)			Pharmaceuticals (GARCH)			Pharmaceuticals (FARCH)					
	I	II	III	IV	V	VI	VII	VIII	IX	X	XI	XII
Variance equation												
$\hat{\alpha}$	0.202*** (0.045)	0.194*** (0.039)	0.187*** (0.041)	0.168*** (0.050)	0.150*** (0.042)	0.139*** (0.038)	0.139*** (0.019)	0.134*** (0.018)	0.141*** (0.019)	0.098*** (0.018)	0.093*** (0.015)	0.073*** (0.014)
$\hat{\beta}$	0.707*** (0.034)	0.737*** (0.033)	0.727*** (0.033)	0.703*** (0.032)	0.744*** (0.028)	0.748*** (0.024)	0.776*** (0.026)	0.786*** (0.025)	0.782*** (0.024)	0.802*** (0.022)	0.781*** (0.021)	0.825*** (0.018)
$\hat{\gamma}$				0.137*** (0.042)	0.144*** (0.037)	0.159*** (0.035)				0.077** (0.031)	0.095*** (0.029)	0.091*** (0.024)
$\Delta Pr_t$ (Right)	0.279* (0.170)	0.294*** (0.133)	0.335*** (0.145)	0.269* (0.160)	0.279*** (0.121)	0.297*** (0.111)	0.017 (0.013)	0.016 (0.012)	0.021* (0.012)	0.021 (0.015)	0.021 (0.011)	0.019* (0.008)
$\Delta Trading Volume$	0.052*** (0.002)	0.049*** (0.003)	0.052*** (0.003)	0.052*** (0.002)	0.051*** (0.003)	0.051*** (0.003)	0.009*** (0.001)	0.009*** (0.001)	0.008*** (0.001)	0.009*** (0.001)	0.007*** (0.000)	0.007*** (0.000)
$Trading Volume \times Pr_t$ (Right)	0.241*** (0.044)	0.180*** (0.048)	0.153*** (0.045)	0.170*** (0.055)	0.104** (0.047)	0.081* (0.043)	-0.008 (0.006)	-0.012* (0.007)	-0.017*** (0.007)	-0.009* (0.005)	-0.025*** (0.005)	-0.015*** (0.004)
Electoral Uncertainty	-0.017*** (0.004)	-0.016*** (0.004)	-0.015*** (0.004)	-0.016*** (0.004)	-0.015*** (0.003)	-0.013*** (0.003)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)
Interest Rate	0.004 (0.032)	0.004 (0.032)	-0.012 (0.033)	0.008 (0.029)	0.008 (0.029)	-0.018 (0.025)	-0.007* (0.005)	-0.007* (0.005)	-0.008 (0.005)	-0.010*** (0.003)	-0.010*** (0.003)	-0.007*** (0.002)
$\Delta 2^{nd} Chamber-CDU$			-2.115*** (0.723)			-2.264*** (0.507)			0.088 (0.134)	0.086 (0.112)		0.086 (0.112)
Early Election 2005			-0.926 (0.582)			-0.664 (0.436)			-0.204*** (0.030)			-0.153*** (0.025)
Constant	2.224*** (0.416)	1.687*** (0.494)	2.396*** (0.534)	2.521*** (0.477)	1.834*** (0.454)	1.783*** (0.399)	0.389*** (0.055)	0.400*** (0.068)	0.358*** (0.064)	0.289*** (0.041)	0.347*** (0.045)	0.233*** (0.056)
Diagnostics												
AIC	5.286	5.225	5.250	5.280	5.212	5.193	3.280	3.258	3.282	3.224	3.125	3.109
SIC	5.307	5.251	5.293	5.302	5.240	5.238	3.301	3.284	3.223	3.247	3.152	3.153
LogL	-9,540.01	-9,426.47	-9,462.92	-9,527.32	-9,402.71	-9,358.14	-5,915.44	-5,872.82	-5,723.18	-5,813.57	-5,630.27	-5,591.36

NOTES: Estimations are based on  $T = 3,615$  return observations; coefficients shown with Bollerslev and Wooldridge semi-robust standard errors in parentheses. \*\*\*, \*\*, and \* denote statistical significance at 0.01, 0.05, and 0.10 level, respectively. The mean and the variance equation of models III, VI, IX, and XII include additional indicator variables controlling for the crisis of the European monetary system in September 1992, the terrorist attacks on September 11, 2001, and state elections (coefficients not shown to conserve space).

where  $\omega$  is a constant,  $\varepsilon_{t-1}^2$  represents prior shocks (ARCH term),  $h_{t-1}$  is the past variance (GARCH term), and  $X_{i,t}$  is a set of exogenous volatility regressors.  $\delta_{t-1}$  is an indicator variable that equals 1 if the price innovation at time  $t - 1$  was negative and takes on the value 0 if a positive shock occurred. The TARCH model thus assumes that positive price innovations at time  $t$  have an effect on volatility in  $t + 1$  equal to  $\alpha_1$ . In case of a negative shock ( $\delta_{t-1} = 1$ ), the combined marginal effect on volatility is picked up by the sum of the coefficients  $\alpha_1 + \gamma_1$ . If a leverage effect exists, the coefficient  $\gamma_1$  is positive because negative price innovations more strongly affect volatility than positive innovations of the same magnitude.<sup>26</sup>

Table 2 (columns IV–VI) shows results from TARCH estimations for the defense sector returns. As can be seen from the significantly positive coefficient  $\hat{\gamma}$ , there is indeed an additional increase in volatility if the past price change was negative. Thus, on average, negative innovations more strongly affect volatility than positive innovations of the same magnitude. Note that the parameters of interest remain highly significant and experience only a marginal reduction in magnitude.

The results for the pharmaceutical sector (Table 2, VII–XII) suggest that expected government partisanship does systematically affect the mean of returns in this industry, although it is important to note that the interactive term is not significant. It may well be that the net effect of expected government partisanship is not significantly different from zero. We will assess this possibility in more detail below. A relatively similar picture emerges for return volatility. The probability of a right-wing government winning the next election is associated with an increase in volatility, while the multiplicative term has a negative sign. At this moment, however, it is unclear whether a marginal change in the probability of a right-leaning government actually induces a significant increase in the mean and the volatility of returns to the pharmaceuticals sector. We will turn back to this question within the next pages.

Table 3 shows the results for the alternative energy and consumer sector, which both should benefit from a left-leaning coalition holding office. Consider the alternative energy sector first. The parameter estimate of the interactive term [*TradingVolume*  $\times$  *Pr<sub>t</sub>(Left)*] is positive and significant (Table 3, model I). This suggests that on average a joint increase in the electoral prospects of a left-wing coalition and trading volume triggers higher returns to the alternative energy sector. Note that this coefficient changes only marginally once we include additional control variables (Table 3, models II and III).

Also, return volatility in the alternative energy sector is not immune to the political process, since the coefficient of the electoral uncertainty variable is negative and significant. A re-estimation of all specifications applying a TARCH model does not lead to notable changes in the estimates (Table 3, models IV–VI). Since the TARCH-coefficient  $\hat{\gamma}$  fails to reach conventional significance levels and is of negative sign, we conclude that no improvement in estimation efficiency can be achieved by accounting for asymmetric effects of past price innovations.

26. The TARCH model can be considered a more conservative version of the exponential GARCH (EGARCH) model. This is because the TARCH model is more sensitive to violations of parameter restrictions than the EGARCH model.

TABLE 3  
GARCH AND TARCH MODELS FOR SECTOR RETURNS

Parameters	Alternative energy (GARCH)			Alternative energy (TARCH)			Consumers (GARCH)			Consumers (TARCH)		
	I	II	III	IV	V	VI	VII	VIII	IX	X	XI	XII
Mean equation												
$\Delta Pr_t(Left)$	0.005 (0.152)	-0.003 (0.149)	-0.021 (0.137)	0.010 (0.150)	-0.001 (0.148)	-0.014 (0.136)	-0.007 (0.008)	-0.010 (0.008)	-0.011 (0.008)	-0.007 (0.008)	-0.008 (0.008)	-0.011 (0.008)
$\Delta Trading Volume$	0.003 (0.003)	0.004 (0.003)	0.003 (0.003)	0.004 (0.003)	0.003 (0.003)	0.003 (0.003)	0.000 (0.000)	-0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	-0.000 (0.000)
$Trading Volume \times Pr_t(Left)$	0.329*** (0.102)	0.323*** (0.100)	0.342*** (0.100)	0.315*** (0.102)	0.304*** (0.102)	0.336*** (0.100)	-0.005 (0.010)	-0.000 (0.009)	0.001 (0.009)	-0.006 (0.009)	-0.009 (0.010)	0.004 (0.009)
$\Delta Dow Jones_{t-1}$	0.856*** (0.128)	0.858*** (0.129)	0.862*** (0.131)	0.854*** (0.129)	0.856*** (0.129)	0.863*** (0.131)	0.207*** (0.018)	0.217*** (0.018)	0.218*** (0.018)	0.207*** (0.018)	0.201*** (0.018)	0.221*** (0.018)
$\Delta Inflation$	0.098* (0.054)	0.098* (0.054)	0.100* (0.053)	0.095* (0.054)	0.095* (0.054)	0.098* (0.053)	0.005 (0.006)	0.005 (0.006)	0.005 (0.006)	0.005 (0.006)	0.007 (0.006)	0.005 (0.006)
Monday	0.704** (0.336)	0.704** (0.336)	0.754** (0.322)	0.754** (0.324)	0.648** (0.335)	0.717** (0.324)	-0.041 (0.033)	-0.041 (0.033)	-0.039 (0.032)	-0.039 (0.032)	-0.006 (0.032)	-0.036 (0.032)
$\Delta 2^{nd} Chamber-SPD$			-0.164 (0.101)			-0.163 (0.098)						0.033 (0.138)
Early Election 2005			-0.653 (1.805)			-0.881 (1.777)						0.091 (0.100)
Constant	-1.160*** (0.392)	-1.276*** (0.401)	-1.350*** (0.393)	-1.094*** (0.393)	-1.174*** (0.398)	-1.299** (0.396)	0.059 (0.036)	0.057 (0.037)	0.046 (0.035)	0.062* (0.036)	0.072* (0.038)	0.030 (0.035)

(Continued)





TABLE 4  
MARGINAL EFFECTS OF EXPECTED GOVERNMENT PARTISANSHIP ON SECTOR RETURNS

	Defense	Pharmaceuticals	Alternative energy	Consumers
Mean equation				
$Pr_t(Right)$	0.148*** (0.043)	0.038** (0.017)		
$Pr_t(Left)$			0.320* (0.171)	-0.009 (0.012)
Variance equation				
$Pr_t(Right)$	0.472*** (0.152)	0.001** (0.015)		
$Pr_t(Left)$			-0.249 (1.096)	0.038*** (0.008)

NOTES: Quantities shown are marginal effects based on GARCH estimations with Bollerslev and Wooldridge semi-robust standard errors in parentheses. \*\*\*, \*\*, and \* denote statistical significance at the 0.01, 0.05, and 0.10 levels, respectively.

Moving on to the consumer sector, the point estimates for our coefficients of interest are significant only in the variance equation, where an increase in the probability of a left-leaning government is associated with an increase in return volatility. Also, a joint increase in  $Pr_t(Left)$  and trading volume triggers higher volatility.

Ultimately, we are interested in the marginal effect of expected government partisanship on sector returns. Let  $R_{i,t}$  denote the return to sector  $i$  at time  $t$  and recall that the model we estimate includes the electoral probability [ $Pr_t(Right)$  or  $Pr_t(Left)$ , respectively] and a multiplicative term consisting of trading volume ( $VOL$ ) and the electoral probability. Therefore, we have estimated a specification of the form  $R_{i,t} = \beta_1 \cdot Pr_t(Right) + \beta_2 \cdot VOL + \beta_3 \cdot Pr_t(Right) \cdot VOL$  (assuming away for a moment control variables and the constant term). Since we want to know how expectations about government partisanship affect sector returns, we have to compute the combined effect of a marginal increase in electoral probabilities while holding trading volume constant and perform a hypothesis test on this quantity of interest. Thus, we test whether  $\beta_1 + \beta_3 = 0$  (the null) against the alternative that this combined effect is different from zero. Table 4 presents the results.

If the probability of a right-leaning government increases, returns to the defense and the pharmaceutical sector increase significantly. The point estimate (0.148) for the defense sector suggests that a 1 percentage point increase in the electoral probability induces an increase in sector returns by about 0.15 percentage points on average. This effect is noteworthy if one keeps in mind that in our sample the mean defense return is 6%. It is interesting to see that this effect is more than three times the effect for the pharmaceutical sector. A difference-in-means test shows that this difference in partisan effects on sector returns is highly significant ( $t = 2.558$ ). Thus, the defense sector seems to be significantly more sensitive to expected government partisanship than the pharmaceutical sector. Also as concerns volatility effects, the picture remains the same. Return volatility of both sectors increases significantly in response to a 1 percentage point increase in the probability of a right-leaning government. Again, the effect is much greater in size for the defense sector ( $t = 3.098$ ).

The finding of a relatively less politicized pharmaceutical sector is in line with arguments of practitioners, as these emphasize that neither left- nor right-leaning governments have ever caused fundamental changes in health policy affecting the pharmaceutical industry. A possible explanation put forward points to firms in this sector being responsible for a large part of government tax revenues paired with uncertainty of politicians about the likely effects of policy changes that are especially difficult to predict for this sector. This may have prevented policymakers from deciding on policy changes that would affect this sector differentially.

Turning back to the marginal effects presented in Table 4, we can see that a 1 percentage point increase in the probability of a left-leaning government increases returns in the alternative energy sector by about 0.3 percentage points on average. Generally, anticipated partisan effects seem to be less pronounced in the alternative energy and the consumer sectors. The results suggest that better electoral prospects of a left-leaning government trigger higher return volatility in the consumer sector.

At this point we would like to address several possible objections. First, one might argue that the correlations we find between electoral expectations and sector returns may be spurious in the sense that they are not specific to the industries we identified on the basis of their contribution behavior. To address this concern we re-estimated the models using a set of control sectors, that is, sectors that, according to their spending behavior, should not or not differentially be affected by changes in government partisanship. These sectors are construction and materials, financials, chemicals, and electricity. We estimated eight models and computed the marginal effect of  $Pr_t(Right)$  and  $Pr_t(Left)$  (the results can be found in the online appendix, Table A3). For the mean of sector returns, there is not a single model in which electoral expectations exert a significant marginal effect (computed as described above) and with only three exceptions, electoral expectations are not significantly correlated with sector return volatility.<sup>27</sup>

A second possible objection is that our results are due to sensitivity of stock returns to changes in policy that would occur with any change in government. However, this argument assumes that our main explanatory variable is current government partisanship and this is, of course, not the case. In fact, as the theory clearly suggests, investors will anticipate the effect of government partisanship on sector profits, which is why our main independent variable is *expected* government partisanship. Moreover, since our dependent variable is of daily frequency, it is hardly possible that electoral probabilities are just a proxy for changes in government, which occur at most every 3 years. We are therefore confident that our estimates indeed measure sector-specific, anticipated partisan effects.

Nevertheless, there are limitations to our empirical analysis, which we would like to communicate. First, our results are of course due to changes in investors' expectations rather than actual policy. In fact, by pooling across elections, we have implicitly

27. The sectors for which we find volatility effects are construction and materials, chemicals, and electricity.

assumed that the party differential was stable in the period we have examined here. Although there is some evidence from party manifesto research and expert judgments that supports this assumption, there may exist subperiods for which this assumption does not hold and it seems difficult to identify these in a convincing way. Second, one might argue that electoral expectations are themselves a function of stock market performance, which would raise an endogeneity issue. While we cannot rule out this possibility completely, we think that endogeneity is not a major issue in our case for at least three reasons.

The first reason is that equity investments play a smaller role for German citizens. This becomes evident if we look at how many households actually hold equities. According to a large-scale survey from 2005 to 2007, approximately 22% of German households have invested in stocks or equity funds.<sup>28</sup> In the United States, this figure is twice as large, ranging from 45% to 48% for the 2005 to 2007 period (ICI 2008).<sup>29</sup> The second reason is that the German stock market is still relatively small in comparison to the economy. According to Jürgens et al. (2000), in 1997 “the value of the stock market accounted for no more than 31.4 per cent of gross domestic product. The comparable percentages were significantly higher in France and Japan at 40.6 and 58.1% respectively, and massively higher in the United States and United Kingdom where stock-market capitalization accounts for 100.9 and 154.4% of GDP” (p. 56). This of course limits the impact sector-specific stock market performance can have on electoral expectations through its impact on government popularity.

A final reason lies in the fact that we have examined whether expectations about government partisanship influence stock return performance of specific industries rather than the overall performance of the whole market. As Snowberg, Wolfers, and Zitzewitz (2007) point out with regard to Knight’s (2006) analysis of the effect of electoral expectations on returns to stocks of selected firms: “This approach is less likely to be affected by reverse-causality, since an improvement in the economic outlook for a particular group of companies (e.g., defense) is unlikely to increase the re-election chances of an incumbent” (p. 809). This argument, which has been made with respect to studies for the United States, is all the more plausible in our case because as we have pointed out above, the stock market in Germany is much smaller than in the U.S. and in addition stock investments by private households are far less widespread. We are nevertheless willing to accept that in light of endogeneity concerns one might restrict the interpretation of our results as being more a description of patterns in the data rather than precise estimates of causal effects. Even then, we think that our findings are relevant to research on partisan effects on the economy and for scholarship that examines redistributive economic policies in an era of globalization more generally.

28. <http://de.statista.com/statistik/diagramm/studie/87900/umfrage/geldanlagen-im-haushalt/#info>; 06.06.2009

29. ICI 2008: Equity and Bond Ownership in America, 2008. ICI – Investment Company Institute; [http://www.ici.org/pdf/rpt\\_08\\_equity\\_owners.pdf](http://www.ici.org/pdf/rpt_08_equity_owners.pdf); 05.06.2009.

## 5. CONCLUSION

Partisan models of government relate economic policies and parties' ideologies. Combining a rational partisan model of government and ideology induced campaign contribution models parties should implement economic policies designed to systematically discriminate between industries. This is because by delivering favorable policies to different economic sectors parties can benefit their electoral and sector-specific supporters. Our identification strategy draws on the idea that if rational investors are interested in maximizing their wealth, the effect of government partisanship will be incorporated in today's stock prices. Thus, stock market reactions to electoral probabilities can be used to estimate the direction and the strength of wealth transfers as a consequence of government partisanship.

Estimates from GARCH(1,1) and TARCH(1,1) volatility models confirm that returns of the defense, alternative energy, pharmaceutical, and consumer sectors were indeed influenced by the probability of ideologically different coalitions winning the upcoming election. More precisely, the defense industry seems to benefit from a right-leaning government, and enhanced electoral prospects of a right-wing coalition cause an increase in return volatility. Increasing the probability of a left-wing government improves returns to the alternative energy sector. Also, the electoral prospects of a left-leaning coalition are positively correlated with return volatility of the consumer industry. These effects remain robust against additional control variables and re-estimation using specifications that account for negative price changes having a stronger impact on volatility as positive innovations of the same magnitude.

Our study adds to the general literature on the political economy of financial markets and more specifically relates to the question whether parties (still) matter for the economy (Quinn and Shapiro 1991, Blais, Blake, and Dion 1993, Garrett 1998, Kurzer 1993, Reed 2006, Snowberg, Wolfers, and Zitzewitz 2007, Sattler, Freeman, and Brandt 2008, Potrafke 2009). Especially the view that partisanship matters for the economy has been called into question lately (Huber and Stephens 2001, Pierson 2001). Others point out that earlier findings in favor of the importance of government partisanship may have been driven by failure to adequately address the difficulties arising from time-series cross-sectional data and specification problems (Kittel and Winner 2005, Wilson and Butler 2007). Our results suggest, however, that sector-specific, redistributive economic policies persist even in a very open economy such as Germany.

A second message of our research, which may also explain some of the null findings present in the literature on partisan effects on the economy, is that research needs to take rational expectations of government partisanship seriously in both theoretical and empirical terms. Third, since our findings suggest sector-specific reactions to expected government partisanship, research that focuses on how partisanship affects the economy as a whole runs danger of missing redistributive effects across industries. Therefore, future work should more strongly look into the sector-specific, redistributive consequences of government partisanship.

Finally, we believe there is good reason for future scholarship to focus on the impact of expectations about government partisanship in parliamentary instead of presidential systems like the United States. This is because even though scholars speak about partisan effects in previous work for the United States, it is important to note that in presidential systems electoral campaigns focus almost exclusively on candidates' policy platforms. Electoral expectations are therefore strongly influenced by candidates' policies and idiosyncratic characteristics like ability and trustworthiness. Consequently, what has been termed "partisan effect" in the literature is much more likely to be a "candidate effect"; that is, the findings will, for example, reflect, "the particularities of Bush versus Gore or Kerry rather than the more general leanings of the Democratic or Republican parties" (Snowberg, Wolfers, and Zitzewitz 2007, p. 825). Since we look at stock market reactions in a parliamentary system where parties and their policy platforms play a dominant role in elections, it might be more justifiable to term the changes in stock return performance induced by changes in electoral expectations we document as "partisan effects." In this sense, our findings add at least as much to the literature on the redistributive effects of government partisanship as previous studies, which looked into the stock market effects of candidates' electoral prospects in U.S. presidential elections.

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